FINANCIAL STATEMENTS For ADVANCED MORTGAGE INVESTMENT CORPORATION For the year ended

AUGUST 31, 2020



INDEPENDENT AUDITOR'S REPORT

To the shareholders of

ADVANCED MORTGAGE INVESTMENT CORPORATION

Opinion

We have audited the financial statements of Advanced Mortgage Investment Corporation (the "Corporation"), which comprise the statement of financial position as at August 31, 2020, and the statements of income and comprehensive income, changes in equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Corporation as at August 31, 2020 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Corporation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Corporation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
 detecting a material misstatement resulting from fraud is higher than for one resulting from error,
 as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
 of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants Licensed Public Accountants

Welchil

Ottawa, Ontario November 5, 2020.



ADVANCED MORTGAGE INVESTMENT CORPORATION STATEMENT OF FINANCIAL POSITION AUGUST 31, 2020

<u>ASSETS</u>	<u>2020</u>	<u>2019</u>
Cash Accounts receivable Mortgage investments (notes 5, 6 and 7) Prepaid expenses	\$ 1,863,599 47,903 19,054,279 600 \$ 20,966,381	\$ 1,214,704 13,514 12,492,381
LIADUITIES AND SUADEUS DEDS ESSUE		ψ 10,720,701
LIABILITIES AND SHAREHOLDERS' EQUIT	<u>Y</u>	
LIABILITIES Accounts payable and accrued liabilities (note 7) Dividends payable - cash (note 8) Dividends payable - dividend reinvestment plan (note 8) Preferred shares (notes 7 and 8)	\$ 406,126 68,756 354,910 20,136,489 20,966,281	\$ 116,740 62,476 296,437 13,244,998 13,720,651
SHAREHOLDERS' EQUITY Common shares (note 9)	100	100
Retained earnings	100	
	\$ 20,966,381	<u>\$ 13,720,751</u>
Approved by the Board:		
KEN ALGER Director		
MICHAEL HAPKEDirector		



ADVANCED MORTGAGE INVESTMENT CORPORATION STATEMENT OF CHANGES IN EQUITY YEAR ENDED AUGUST 31, 2020

	Commo Number	res nount	 etained arnings	-	<u> Fotal</u>
Balance at August 31, 2018	100	\$ 100	\$ -	\$	100
Comprehensive income for the year ended August 31, 2019			 		
Balance at August 31, 2019	100	100	-		100
Comprehensive income for the year ended August 31, 2020		 	 		
Balance at August 31, 2020	<u>100</u>	\$ 100	\$ 	\$	100



ADVANCED MORTGAGE INVESTMENT CORPORATION STATEMENT OF INCOME AND COMPREHENSIVE INCOME YEAR ENDED AUGUST 31, 2020

Devenue	<u>2020</u>	<u>2019</u>
Revenue Mortgago interest	\$ 1,163,878	\$ 883,533
Mortgage interest Amortization of mortgage investments transaction costs	(145,116)	(106,308)
Amortization of mortgage investments transaction costs	1,018,762	777,225
Fees earned	695,345	423,740
Interest income	11.201	<u>5,365</u>
	1,725,308	1,206,330
Expenses		
Agency fees (note 7)	66,518	44,395
Bank charges	2.905	2,351
Insurance	5,953	5,953
Management fees (note 7)	413,073	326,085
Office and general (note 7)	12,120	3,642
Professional fees	19,925	<u> 18,761</u>
	520,494	401,187
Income before dividends on preferred shares	1,204,814	805,143
Dividends on preferred shares (note 8)	1,200,475	801,770
Net income	4,339	3,373
Share issuance costs expensed upon redemption of preferred shares (note 8)	4,339	3,373
Comprehensive income	<u>\$</u>	<u>\$ - </u>



ADVANCED MORTGAGE INVESTMENT CORPORATION STATEMENT OF CASH FLOWS YEAR ENDED AUGUST 31, 2020

CARLLELOWO FROM ORFRATING ACTIVITIES	<u>2020</u>		<u>2019</u>
CASH FLOWS FROM OPERATING ACTIVITIES Comprehensive income	\$ -	\$	-
Adjustments for: Amortization of mortgage investments transaction costs Share issuance costs expensed upon redemption of preferred shares Reinvested dividends	 145,116 4,339 <u>974,973</u> 1,124,428		106,308 3,373 551,281 660,962
Changes in level of: Accounts receivable Prepaid expenses Accounts payable and accrued liabilities Dividends payable Mortgage interest receivable	 (34,389) (448) 289,386 64,753 (25,005) 1,418,725		14,814 - 4,087 132,104 (39,643) 772,324
CASH FLOWS FROM INVESTING ACTIVITIES Mortgage advances Mortgage discharge and principal repayments Mortgage investment transaction costs incurred	 8,821,460) 2,318,678 (179,227) 6,682,009)		1,395,642) 7,014,116 (111,674) (4,493,200)
CASH FLOWS FROM FINANCING ACTIVITIES Issuance of preferred shares Redemption of preferred shares Preferred shares issuance costs incurred	6,417,312 (418,336) (86,797) 5,912,179		4,861,266 (359,149) (58,442) 4,443,675
INCREASE IN CASH	648,895		722,799
CASH AT BEGINNING OF YEAR	 1,214,704		<u>491,905</u>
CASH AT END OF YEAR	\$ 1,863,599	<u>\$</u>	1,214,704



1. NATURE OF OPERATIONS

Advanced Mortgage Investment Corporation (the "Corporation") is incorporated under the Canada Business Corporations Act. The Corporation's registered office and business office is located at 788 Island Park Drive in Ottawa, Ontario.

The Corporation is a Mortgage Investment Corporation ("MIC") as defined in Section 130.1 (6) of the Canada Income Tax Act. Section 130.1 (6) of the Income Tax Act prescribes the tax treatment of a MIC allowing the income earned on mortgages to be passed on to the shareholders in a flow-through manner. The flow-through is accomplished by a dividend which is deducted from the annual income for tax purposes but taxed as bond interest in the hands of the recipients.

2. BASIS OF PRESENTATION

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board including International Accounting Standards prevailing at August 31, 2020.

The financial statements have been prepared on the historical cost basis.

The financial statements are presented using the Canadian dollar which is the Corporation's functional currency.

The financial statements were authorized for issue by the Board of Directors on November 5, 2020.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies presented below have been applied consistently to all periods presented in the financial statements.

Financial instruments

Financial instruments are initially recognized at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and liabilities (other than financial assets and liabilities at fair value through profit or loss ("FVTPL")) are added to or deducted from the fair value of the financial assets or financial liabilities on initial recognition. Transaction costs directly attributable to the acquisition of financial assets and liabilities at FVTPL are expensed when incurred.

Financial assets

Financial assets that meet the following conditions are subsequently measured at amortized cost:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amounts outstanding.



3. SIGNIFICANT ACCOUNTING POLICIES - Cont'd.

Financial instruments - Cont'd.

Financial assets - Cont'd.

Financial assets that meet the following conditions are subsequently measured at fair value through other comprehensive income ("FVTOCI"):

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets that are not measured at amortized cost or at FVTOCI are measured at FVTPL.

Cash, accounts receivable and mortgage investments are subsequently measured at amortized cost.

All other financial assets are subsequently measured at FVTPL.

Financial liabilities

All financial liabilities which include accounts payable and accrued liabilities, dividends payable and preferred shares are subsequently measured at amortized cost.

Impairment

The Corporation has experienced no loss or impairment to date and since inception, however, the Corporation must assume that credit loss may occur. When that circumstance arises, the Corporation will recognize a loss allowance for expected credit losses on investments in debt instruments, primarily mortgage receivables that are measured at amortized cost with allowance for impairment being recorded in net earnings at each period end.

The amount of any expected credit loss ("ECL") is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Corporation may classify mortgages as impaired due to 1) actual default, 2) technical default, 3) significant increased credit risk ("SICR") and 4) increased market risk.

The Corporation maintains strict controls around 1) actual default, defined as failure to make a scheduled payment under the mortgage contract. The Corporation acts immediately upon the instance of an NSF (no sufficient fund) payment and, to date, has not failed to collect the arrears within 30 days of the original payment date.

The Corporation has experienced similar success rate with 2) technical default, and at times on a longer timeline due to the required deferred nature of the resolution of the technical default. Technical default can include failure to maintain insurance, failure to repay property taxes when due, default in prior or subsequent encumbrances, failure to maintain property or any other breach of the standard charge terms or mortgage contract.

The Corporation monitors loans more closely with 3) SICR, and on an individual basis given their significance and unique characteristics. Situations that cause SICR can include loss of income of the borrower, death of the borrower or co-borrowers, or a deterioration in the creditworthiness of the borrower.



SIGNIFICANT ACCOUNTING POLICIES - Cont'd.

Impairment - Cont'd.

At each period end, the Corporation calculates impairment allowance for 3) increased credit risk on a file by file basis using the following methodology, with information available without undue cost or effect on an individual basis:

- The Corporation determines if mortgages have SICR.
- Mortgage receivables are considered to have similar risk characteristics when they are in the same geographical area which are secured by real property as collateral, as well as (in most instances) a Personal Property Security Act ("PPSA") registration against the borrower(s) and any guarantor(s).
- The Corporation presumes that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Corporation has reasonable and supportable information that demonstrates otherwise.
- The Corporation considers any loans over 90 days past due to be credit impaired.
- Mortgages in actual and technical default are further analysed and assessed for impairment on a per-file basis.
- Impairment losses resulting from a mortgage default is determined using a provision matrix that can be adjusted on a file by file basis for factors that are specific to the property securing the mortgage, the circumstances of the borrowers and guarantors, general economic conditions in the regional market in which the property is located and an assessment of both the current and the forecast direction of real estate market conditions at the reporting date, including the expected timeline for the resolution of any foreclosure or power of sale process (where appropriate).

The Corporation monitors the overall 4) market risk and assesses the impact of increased market risk on the mortgage portfolio. The market risk assessment includes an evaluation of currency risk, interest rate risk, and the other price risks associated with residential real estate in the Ottawa and surrounding area.

Cash

Cash includes cash on deposit with financial institutions.

Accrued interest receivable

Accrued interest receivable on mortgages is calculated on each individual mortgage balance at year end using the effective interest rate associated with the mortgage balance. Accrued interest is included with mortgage investments.

Revenue recognition

Revenue is substantively derived from the funding of non-conforming mortgages with funds raised from investors. Revenue is initially earned for administration and commitment fees and is recognized when the mortgage is signed, thereby ensuring the fee is fixed or determinable.

Interest on mortgage investments is recognized using the effective interest rate method. All of the Corporation's interest income is from financial instruments measured at amortized cost. Interest income is recognized on a monthly basis, earned over the term of the arranged mortgage.



SIGNIFICANT ACCOUNTING POLICIES - Cont'd.

Income taxes

It is the intention of the Corporation to qualify as a MIC for Canadian income tax purposes. As such, the Corporation is able to deduct, in computing its income for a taxation year, dividends paid to its preferred shareholders during the year or within 90 days of the end of the year. The Corporation intends to maintain its status as a MIC and pay dividends to its shareholders in the year and in future years to ensure that it will not be subject to income taxes. Accordingly, for financial statement reporting purposes, the tax deductibility of the Corporation's distribution results in the Corporation being effectively exempt from taxation and no provision for current or deferred income taxes is required for the Corporation.

Preferred shares

The Corporation classifies preferred shares strictly based on their substance. Preferred shares which provides for mandatory redemption by the Corporation for a fixed or determinable amount at a fixed or determinable future date, or gives the holder the right to require the issuer to redeem the share at or after a particular date for a fixed or determinable amount, meets the definition of a financial liability and is classified as such.

Use of estimates and judgements

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. Changes in estimates are recorded in the accounting period in which they are determined.

Management makes accounting estimates and judgements when determining the following:

- Value of contingencies and accrued liabilities;
- Classification of mortgage investment: Management assesses the business model within
 which the assets are held and an assessment whether the contractual terms of the
 mortgage investments are solely payments of principal and interest on the principal amounts
 outstanding; and
- Impairment: Management assesses whether credit risk on financial assets has increased significantly since initial recognition and whether a loss allowance should be recognized.
 Management also uses forward-looking information and assumptions about the probability of default and expected losses for financial assets.

By their nature, these estimates are subject to measurement uncertainty and the effect on the financial statements for changes in such estimates in future periods could be material.



4. EMERGING ACCOUNTING PRONOUNCEMENTS UNDER IFRS

A number of new standards, amendments to standards and interpretations have been issued in IFRS but are not yet effective for the year ended August 31, 2020, and accordingly, have not been applied in preparing these financial statements.

The IASB issued a new standard, IFRS 17, *Insurance Contracts* which replaces IFRS 4, *Insurance Contracts*. The new standard establishes principles for the recognition, presentation and disclosure of insurance contracts within the scope of the standard, to ensure that an entity provides relevant information that faithfully represents those insurance contracts. This standard becomes effective to an entity's first annual IFRS for a period beginning on or after January 1, 2023. The Corporation has assessed there will be no impact from the new standard on its financial statements.

The IASB issued amendments to the definition of business in IFRS 3, *Business Combinations*. The purpose of the new amendment is to assist entities to distinguish between the situation when the investor acquires a business or when the investor acquires a group of assets. This amendment to the standard becomes effective on January 1, 2020. The Corporation has assessed there will be no impact of the standard amendments on its financial statements.

The IASB issued amendments to IAS 1, *Presentation of Financial Statements*, and IAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors*. The new amendments relate to the definition of material information. The new definition, information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general-purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity. The amendments to the standard become effective on January 1, 2020. The Corporation has assessed there will no impact of the new standard amendment on its financial statements.

The IASB issued amendments to IAS 1, *Presentation of Financial Statements* providing a more general approach to the classification of liabilities based on the contractual arrangements in place at the reporting date. The amendments in classification of liabilities as current and non-current affect only the presentation of liabilities in the statement of financial position and not the amount of timing of recognition of any asset, liability, income or expenses, or the information that entities disclose about those items. The amendments to the standard become effective for annual periods beginning on or after January 1, 2022. The Corporation has not yet assessed the impact of the new standard on its financial statements.

5. FINANCIAL INSTRUMENTS

a) Fair value of financial instruments

The Corporation classifies its fair value measurements using a fair value hierarchy that reflects the significance of inputs used in making the measurements. The accounting standard establishes a fair value hierarchy based on the level of independent, objective evidence surrounding the inputs used to measure fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The inputs fall into three levels that may be used to measure fair value:

- Level 1 Applies to assets or liabilities for which there are quoted prices in active markets for identical assets or liabilities.
- Level 2 Applies to assets or liabilities for which there are inputs other than the quoted prices included in Level 1 that are observable for the asset or liability, either directly such as quoted prices for similar assets or liabilities in active markets or indirectly such as quoted prices for identical assets or liabilities in markets with insufficient volume or infrequent transactions.
- Level 3 Applies to assets or liabilities for which there is no observable market data.

Generally, the fair value of the mortgage investments approximate their carrying values given the short-term nature of these mortgages. The Corporation believes that the recorded values of all of the other financial instruments approximate their current fair values because of their nature and respective maturity dates and durations.

A reconciliation of Level 3 assets is as follows:

	Mortgage <u>principal</u>	Transaction costs	interest and payments owing	<u>Total</u>
Balance at August 31, 2018	\$ 7,974,421	\$ 40,701	\$ 50,724	\$ 8,065,846
Funding of mortgage investments	11,395,642	-	-	11,395,642
Increase in accrued interest	-	-	39,643	39,643
Principal repayments on mortgage investments	(7,014,116)	-	- 1	(7,014,116)
Transaction costs incurred in the year	,			,
Broker fees to MBCI (note 7)	-	59,639	-	59,639
Broker fees to third parties	-	52,035	-	52,035
Amortization of transaction costs included				
in mortgage interest		(106,308)		(106,308)
Balance at August 31, 2019	12,355,947	46,067	90,367	12,492,381
Funding of mortgage investments	18,821,460	-	-	18,821,460
Increase in accrued interest	-	-	25,005	25,005
Principal repayments on mortgage investments	(12,318,678)	-	-	(12,318,678)
Transaction costs incurred in the year				
Broker fees to MBCI (note 7)	-	136,770	-	136,770
Broker fees to third parties	-	42,457	-	42,457
Amortization of transaction costs included				
in mortgage interest		(145,116)	-	<u>(145,116</u>)
Balance at August 31, 2020	<u>\$ 18,858,729</u>	<u>\$ 80,178</u>	<u>\$ 115,372</u>	\$ 19,054,279

Accrued

FINANCIAL INSTRUMENTS - Cont'd.

b) Risk management

The Corporation's financial instruments are subject to the following risks:

Credit risk

Credit risk is the risk that a counterparty to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Corporation. This risk arises principally from cash, accounts receivable and the mortgages held.

The Corporation mitigates this risk by having well established lending policies in place that ensure that mortgages are well secured and by limiting its exposure to any one mortgagor. The Corporation has recourse under these mortgages in the event of default by the borrower, in which case the Corporation would have a claim against the underlying property. At August 31, 2020, the Corporation assessed the mortgage investments as to impairment using the following methodology:

- All mortgage receivables share similar risk characteristics in that all mortgage loans are in the same geographical area which are all secured by real property as collateral as well as (in most instances) a PPSA registration against the borrowers and any guarantors.
- All of the loans were originated at a market rate of interest.
- The Corporation was unable to rebut the presumption that a loan will have a greater SICR when more than 30 days past due.
- The Corporation considered any loans over 90 days past due to be credit impaired.
- Mortgages in technical default were assessed on a file by file basis. No impairment loss was recognized for these mortgages as they were subsequently fully recovered from sale of related properties.
- Impairment losses were estimated using a provision matrix that incorporates the outstanding
 principal under the mortgage, any regular interest receivable, fees receivable from the
 borrower(s) and guarantor(s) prior to and subsequent to default, and fees and charges for file
 related one-time and ongoing legal, insurance and property management services paid to realize
 the value of the mortgage property.

The impairment assessment resulted in an immaterial amount of impairment losses and, accordingly, management has not recognized impairment losses for the year ended August 31, 2020 (2019 - \$nil).

The Corporation generally places its cash in Canadian chartered banks and as such, the Corporation does not anticipate significant credit risk associated with cash.

In order to reduce the Corporation's credit risk on accounts receivable, the Corporation has a stringent process validating the ability of the borrower to fund such commitment fees and other fees under the loan commitment. Mortgage applications undergo a comprehensive due diligence process adhering to the restrictions and eligibility under the Corporation's policies.



FINANCIAL INSTRUMENTS - Cont'd.

b) Risk management - Cont'd.

Liquidity risk

All financial liabilities are exposed to liquidity risk. Liquidity risk is the risk that the Corporation will encounter difficulty in meeting obligations associated with its financial liabilities. The Corporation's management addresses this risk by reviewing its expected future cash flow requirements. In addition, the Corporation has policies in place that limit the total amount of share redemptions in any given year.

The table below analyzes the Corporation's financial liabilities as at August 31, 2020 and August 31, 2019 into relevant groupings based on contractual maturity dates. The amounts in the table are contractual undiscounted cash flows. Balances due within 12 months equal their carrying values as the impact of discounting is not significant.

August 31, 2020	On demand	Within one year	No stated <u>maturity</u>	<u>Total</u>
Accounts payable and accrued liabilities Dividends payable Preferred shares	\$ - - 20,136,489	\$ - 423,666 	\$ 406,126 - -	\$ 406,126 423,666 20,136,489
Total	\$ 20,136,489	<u>\$ 423,666</u>	\$ 406,126	\$ 20,966,281
August 31, 2019				
Accounts payable and accrued liabilities Dividends payable Preferred shares	\$ - - 13,244,998	\$ - 358,913 	\$ 116,740 - -	\$ 116,740 358,913 13,244,998
Total	\$ 13,244,998	\$ 358,913	\$ 116,740	<u>\$ 13,720,651</u>

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk is comprised of currency risk, interest rate risk and other price risk. The Corporation manages this risk by having well established lending policies in place that ensure mortgages are well secured.

i) Currency risk

Currency risk is the risk that the fair value of instruments or future cash flows associated with the instruments will fluctuate relative to the Canadian dollar due to changes in foreign exchange rates.

Substantially all of the Corporation's transactions are in Canadian dollars and as a result, the Corporation is not subject to significant currency risk.

ii) Interest rate risk

Interest rate risk is the risk that the value of the Corporation's financial instruments will fluctuate due to changes in market interest rates. In respect of the Corporation's mortgage investments, the Corporation generally issues mortgages with terms of no longer than 12 months at fixed interest rates. Accordingly the Corporation is subject to limited exposure to interest rate risk.



5. FINANCIAL INSTRUMENTS - Cont'd.

b) Risk management - Cont'd.

Market risk - Cont'd.

iii) Other price risk

Other price risk refers to the risk that the fair value of financial instruments or future cash flows associated with the instruments will fluctuate because of changes in market prices (other than those arising from currency risk or interest rate risk), whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all similar instruments traded in the market.

The Corporation is not exposed to significant other price risk.

Changes in risk

There have been no changes in the Corporation's risk exposures from the prior year.

c) Income and expenses

	<u>2020</u>	<u>2019</u>
Fees earned from financial assets measured at amortized cost	\$ 695,345	\$ 423,740
Mortgage interest income from financial assets measured at amortized cost	1,163,878	883,533
Dividends declared on financial liabilities measured at amortized cost	1,200,475	801,770
Share issuance costs expensed for financial liabilities measured at amortized cost	4,339	3,373

6. MORTGAGE INVESTMENTS

Mortgage investments are secured by the real estate property to which they relate, mature at various dates up to September 2021 with interest rates ranging from 4.99% to 15.37%. All mortgages are secured and relate to residential properties located in Ottawa and the surrounding regions of Eastern Ontario.

	<u>2020</u>	<u>2019</u>
Total mortgages receivable	\$ 18,858,729	\$ 12,355,947
Balance of unamortized transaction costs at year-end	80,178	46,067
Accrued interest and payments owing	115,372	90,367
	<u>\$ 19,054,279</u>	\$ 12,492,381



7. RELATED PARTY TRANSACTIONS

The Corporation, 7016514 Canada Inc. (operating as Advanced Alternative Lending ("AAL")), Advanced Capital Corporation ("ACC") and Mortgage Brokers City Inc. ("MBCI") are companies under common ownership and management.

The following related party transactions occurred in the normal course of business and have been recorded at their exchange amount which is the amount agreed upon by the related parties.

Included in accounts payable and accrued liabilities at year-end are the following amounts:

		<u>2020</u>	<u>2019</u>
Payable to AAL Payable to ACC Payable to MBCI	\$	72,639 64,714 4,480	\$ 34,017 4,655 -
	\$	141,833	\$ 38,672
The Corporation incurred the following broker fees to MBC as follows	S:		
		<u>2020</u>	<u>2019</u>
Broker fees to MBCI (note 5)	\$	136,770	\$ 59,639

Broker fees are mortgage investment transaction costs and are included in the cost of the applicable mortgage investment on initial recognition. These transaction costs are amortized over the expected life of the applicable mortgage.

The Corporation incurred the following commission fees to ACC as follows:

	<u>2020</u>	<u>2019</u>
Commission fees to ACC (note 8)	\$ 80,083	\$ 52,419

Commission fees are preferred share issuance costs and are shown as a reduction of the carrying value of the preferred shares on initial recognition. These share issuance costs are expensed upon redemption of the applicable preferred shares.



7. **RELATED PARTY TRANSACTIONS** - Cont'd.

The Corporation incurred management and performance fees to AAL and are calculated as follows which are inclusive of harmonized sales tax ("HST"):

	<u>2020</u>	<u>2019</u>
Maximum fees under management agreement - management - performance Total maximum entitlement	\$ 432,346 11,646 443,992	\$ 288,571 34,191 322,762
Portion relating to performance waived by AAL	445,992	322,702
- management - performance	(66,795) (11,646)	- (34,191)
Sub-total	365,551	288,571
Applicable sales tax thereon at 13%	47,522	37,514
Total management fees to AAL	<u>\$ 413,073</u>	\$ 326,085

In accordance with the management agreement between the Corporation and AAL, AAL is entitled to a management fee equal to 2.6% per annum of the assets under management as well as an annual performance fee equal to 25% of the amount by which the Corporation's net income for the fiscal year exceeds the corresponding target yield. AAL may waive any of the fees in its sole discretion, in whole or in part, at any time, without notice and in any single instance. AAL has waived in whole the performance fees for the year ended August 31, 2020 and August 31, 2019, respectively. In addition, AAL has waived a portion of the management fees for the year ended August 31, 2020.

The Corporation incurred the following agency fees to ACC as follows:

	<u>2020</u>	<u>2019</u>
Agency fees to ACC (note 8)	\$ 66,5°	18 \$ 44,39 <u>5</u>

ACC has entered into an agency agreement to act as an agent to the Corporation for trading the Corporation's securities. In accordance with the agency agreement between the Corporation and ACC, ACC is entitled to an agency fee equal to 0.4% per annum of the assets under management.

In accordance with the Offering Memorandum, honorariums incurred and payable to the directors of the Corporation amounted to \$7,162 (2019 - \$nil) and are included in office and general in the statement of comprehensive income. \$7,162 was unpaid as of August 31, 2020 (2019 - \$nil) and is included in accounts payable and accrued liabilities.

8. PREFERRED SHARES

Authorized:

An unlimited number of non-voting preferred shares without par value.

Shares issued are:

	2020		2019		
	Number <u>of shares</u>	<u>Amount</u>	Number <u>of shares</u>	<u>Amount</u>	
Balance at beginning of year Issuance of shares Redemption of shares Reinvested distributions Balance at end of year Issuance costs	13,364,938 6,417,312 (418,336) <u>974,973</u> 20,338,887	\$ 13,364,938 6,417,312 (418,336) <u>974,973</u> 20,338,887 (202,398)	8,311,540 4,861,266 (359,149) 551,281 13,364,938	\$ 8,311,540 4,861,266 (359,149) 551,281 13,364,938 (119,940)	
		<u>\$ 20,136,489</u>		<u>\$ 13,244,998</u>	
Share issuance costs are reconcile	ed as follows:		<u>2020</u>	<u>2019</u>	
Balance at beginning of year Commission fees to ACC (note 7 Filing and other fees Amortization of issuance costs	7)		\$ 119,940 80,083 6,714 (4,339)	\$ 64,871 52,419 6,023 (3,373)	
Balance at end of year			\$ 202,398	<u>\$ 119,940</u>	

The Corporation in its discretion may redeem all or any portion of the preferred shares upon providing the holders thereof with not less than 21 days' notice and payment of the redemption amount. Upon completion of the redemption process, the redeemed and non-voting preferred shares shall be cancelled. If not, all of the outstanding preferred shares are to be redeemed, the preferred shares to be redeemed will be, unless the holders of the preferred shares otherwise agree, redeemed based in proportion to the number of preferred shares registered in the name of each holder as a percentage of the total number of preferred shares outstanding. The amount to be paid by the Corporation in respect of each preferred share to be redeemed will be the redemption amount as hereinafter defined.

A preferred shareholder may request the Corporation to redeem all or any portion of its preferred shares at the end of any calendar quarter, provided the preferred shareholder has held the preferred shares for a period of at least 12 months. In certain circumstances, the hold period restrictions may be waived or abridged by the Corporation in its sole discretion. The amount payable by the Corporation in respect of each preferred share to be redeemed shall be the redemption amount, as hereinafter defined, which shall be due 15 days after the redemption date.

Preferred shareholders wishing to redeem preferred shares must submit written notice of such intention to the Corporation prior to the last business day of the preceding calendar quarter in which preferred shares are intended to be redeemed. Only whole preferred shares may be redeemed unless it is the investor's entire investment in the Corporation that is being redeemed.

The Corporation has the discretion to reject or defer any redemption application by a preferred shareholder where, in the view of the Corporation, such a redemption will result in the Corporation failing to qualify as a Mortgage Investment Corporation under the Income Tax Act or which would otherwise be contrary to applicable laws.



PREFERRED SHARES - Cont'd.

The redemption amount is an amount equal to the amount paid up on the preferred shares being redeemed together with all dividends declared thereon and unpaid as at the Redemption Date.

Substantial Shareholders are defined as a preferred shareholder who, together with parties related to that preferred shareholder (as defined by the Income Tax Act), holds a total number of preferred shares which is equal to or greater than 10% of the total number of preferred shares outstanding.

If a preferred shareholder is classified as a Substantial Shareholder, they will be restricted to redeeming no more than 20% of their preferred shares in any quarter.

The Corporation shall not be obligated to redeem more than 10% of the issued preferred shares in any fiscal year. The Corporation shall redeem preferred shares in order in which the Corporation receives written notice of redemption from the preferred shareholders.

Preferred shares are entitled to dividends at the discretion of the Board of Directors. The Corporation makes dividend payments to preferred shareholders on a monthly basis within 15 days after the end of each month. The Corporation intends to pay out as cash dividends substantially all of its net income and net realized capital gains within 90 days of the fiscal year-end. For the year ended August 31, 2020, the Corporation declared dividends totaling \$1,200,475 (2019 - \$801,770) or \$0.073 (2019 - \$0.075) per share based on the weighted average outstanding preferred shares of the Corporation, of which \$423,666 is payable at August 31, 2020 (2019 - \$358,913).

The Corporation's dividend reinvestment and share purchase plan ("DRIP") provides eligible and registered holders of preferred shares with a means to reinvest dividends declared and payable on such preferred shares in additional preferred shares. Under the DRIP, the shareholders may enroll to have their cash dividends reinvested to purchase additional preferred shares.

9. **COMMON SHARES**

Authorized:

Unlimited number of common shares without par value.

Shares issued are:

	<u>,</u>	<u>2020</u>		<u>2019</u>	
Common - 100 shares	\$	100	\$	100	

Common shares are not entitled to receive any dividends in respect of such shares. In the event of liquidation, dissolution or winding up of the Corporation, whether voluntary or involuntary, or in the event of any other distribution of assets of the Corporation among its shareholders for the purpose of winding up its affairs, the Corporation will distribute the assets of the Corporation among the shareholders in the following priority:

First, to the holders of the Preferred Shares, an amount equal to the Redemption Amount attributed to the Preferred Shares;

Second, to the holders of the Common Shares, an amount equal to the amount paid up thereon; and

Third, the balance, if any, to the holders of Preferred Shares and Common Shares on a pro rata basis.

The holders of the Common Shares shall be entitled to receive notice of and to attend and shall be entitled to one vote at any meeting of the shareholders of the Corporation for each Common Share held, except meetings at which only holders of a specified class of shares are entitled to vote.



10. CAPITAL MANAGEMENT

The Corporation's objectives when managing capital are to meet regulatory requirements and other contractual obligations and to safeguard the Corporation's ability to continue as a going concern in order to generate returns to its investors.

The Corporation's capital is comprised of its preferred shares and its equity, including capital stock and retained earnings.

The Corporation is not subject to externally imposed capital requirements.

11. SUBSEQUENT EVENT

Subsequent to year-end, the Board of Directors declared monthly dividends for an aggregate amount of \$85,029 (\$0.0041 per share) to preferred shareholders for September 2020.

